

## **Open Team is recruiting a: Fundraiser**

Are you sensitive to what you consume? Do you feel that the planet is sick? That our system is falling apart? You want to contribute to change through action, but do not necessarily know how to do it?

In spite of this observation, do you wish to make your contribution to an organization that seeks to rebalance these disparities? Bring your energy, join Open Team!

### **About Open Team**

Open Team is a non-profit organization created early 2015 following the 20th annual UN Climate Conference (COP20) in Peru. The team of co-founders became aware of the effects of global warming and how governments are trying to coordinate their efforts to contain the devastating consequences on our environment. They were shocked to note the gap between the facts reported by the scientists presented in this closed ecosystem of negotiators, and the limited understanding that the public opinion has about this issue, which threatens the very survival of our civilization on a horizon of a century.

The Open Team wanted to respond to these challenges by creating an accelerator, the Scale School, with the goal to replicate large-scale social and environmental solutions on a large scale.

Thanks to the Scale School, entrepreneurs who have implemented innovative and mature solutions can pass on their know-how at large scale to emerging entrepreneurs who can be more efficient in replicating a proven solution.

The Accelerator and the team are based in Paris. We primarily support projects in developing countries.

The first project supported is called Spiral Farm House, located in Nepal and founded 5 years ago by Sudarshan Chaudhary. This young entrepreneur came back to his parents' farm after his master's degree in Kathmandu. His vision led him to turn the traditional farm into an organic farm, with the principles of biodynamics, to regenerate agricultural land damaged by fertilizers, bring food security to his village and train many young people and women on his techniques.

Through our support, the project aims to be accelerated to create a large network of hundreds of micro organic farms, organized into a cooperative, which will distribute its production to Kathmandu and other cities in the country.

### **Our areas of action**

The projects we met from the beginning of our adventure led us to develop a particular focus on the following themes: reforestation, agroforestry, responsible consumption, food security, education, gender equality, renewable energies, respect for indigenous cultures... which are all interconnected topics.

### **Our team**

We are an intergenerational team, young in spirit, working a lot remotely and in an English-speaking environment. By joining the project, you will meet beautiful people, deeply human, showing respect and open-mindedness. Whether you are based in Paris or elsewhere, you can join our team.

### **What your involvement at Open Team can bring you**

- The opportunity to support the causes that matter to you and join a network of people who share the same purpose in life
- Develop personally, acquire new skills, professional contacts (eg our partner companies) and visibility through our media
- Better understand the issues of socio-economic and environmental development of our world, discover social, environmental or technological innovations, learn about new cultures and civilizations.

We will make sure that the topics you are working on correspond to the reasons for which you will be involved.

### **What will be your missions?**

Today, we are launching an active fundraising process (grants, calls for projects, public contracts, family office ...) to develop the ScaleSchool in Nepal. We have all the assets gathered to boost our chances for successful fundraising (team, partners, strategy, methodology, past references...).

Your mission is simple: to conduct the fundraising campaign for the ScaleSchool program and write the fundraising proposals in English and French, in collaboration with the teams in France and in Nepal.

For this, you will need to:

- build a fundraising strategy and planning
- identify the fundraising opportunities (worldwide and of all kinds) and sort them by priority
- write the proposals, coordinate the additional inputs needed from different team members, and ensure a coherent result that is most relevant based on the requirements of each specific funding opportunity
- find the relevant partners to associate in the funding proposals
- follow up the funding proposals until their completion and success
- find alternative and creative ways of fundraising (resources online, specialized agencies) and coordinate the fundraising work with them

- pitch the ScaleSchool and represent OpenTeam at events, conferences, fundraising gatherings

**What experience is required?**

- Successful experience in fundraising, whether grants, calls for projects, procurement contracts, including institutional (EU, UN...)
- Public speaking is a plus

**What skills are required?**

- Care, method, organization and rigor
- Bilingual in English and French
- Efficient writing skills and spelling in English and French
- Strong analysis capacity
- Strong networking skills
- Presentation skills, ease in pitching projects and public speaking in front of a large audience
- Autonomy and strength of proposal
- Creativity and good knowledge of the different uses of social networks
- Interest for the community (for example: volunteer experience welcome)
- Capacity in strategy implementation
- Good contact, open-minded, loves to work in a team

**Practical information:**

- Type of contract: business provider, independent status
- Start date: as soon as possible, for a minimum period of 6 months
- Workplace: in Paris (36, rue du Caire - metro: Sentier) or remotely
- Availability: Full Time or Part Time (minimum 3 days per week)
- Remuneration: commission-based (% of funds raised). Possibility of fix fee on the longer run.
- Training: Business School, Political Science or equivalent
- Send your CV to: [join@openteam.co](mailto:join@openteam.co)